



BENEFITS

QUALITY

SERVICE

SUPPLY CHAIN RELIABILITY

SMALL DISADVANTAGED BUSINESS (SDB), AND 8A CERTIFIED

STRICT CONTROL OF PRODUCTS & SPECIFICATIONS

NANA Services, LLC
1010 S. 336 Street, Suite 205
Federal Way, WA 98003

Phone: 253-529-4404
Fax: 253-559-4400
customerservice@nanaservices.com

NIQI, the food brand of NANA Services, is dedicated to providing the highest quality grocery, frozen and chilled food items for the U.S. military. Early on, the company identified the importance of efficient manufacturing to drive competitive prices and exceptional quality for the Military Prime Vendor Program.

NANA Services was created as a wholly owned subsidiary to NANA Regional Corporation as a part of the Alaskan Native Claims Settlement Act in 1971. This congressional legislation granted NANA special status as an Alaskan Native Corporation, ANC 8(a), that permits unique benefits in federal commercial item procurement. NANA is certified by the SBA for the following contracts and sub-contracts:



- * ANC 8(a)
- * Small Disadvantaged Business (SDB)
- * Small Business

In addition, customers purchasing NIQI product may qualify for a 5% incentive bonus under the DoD Indian Incentive Program (DoD IIP).



With our teaming partners, NIQI processing facilities have over 100 years of domestic experience and expertise. Our team's track record of successfully passing military audits while delivering world-class product and service has made us one of the Armed Forces premier suppliers.

Since our plants have dealt with domestic product and, in most cases, deal with the actual raw material itself, domesticity is never in question. All paperwork is furnished to our customer with orders.

We also support our customers with:

- Customized Solutions
- Marketing Support for Food Shows
- Audit Support
- Cuttings and Samplings
- Custom Packing





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- The NIQI brand guarantees our customers with the highest level of personal service, quality grocery, frozen and chilled products, responsive order turnaround and superior fill rates, and competitive pricing.
- We satisfy three of your socioeconomic requirements representing the majority of Prime Vendors' SBA-approved Sub-contracting Plans.
- Meeting military needs is our specialty: military product specifications, labeling, and paperwork. We ship only product that meets or exceeds military specifications, and in doing so continue to strengthen our commitment to quality and reputation for reliability. We are also well versed in transportation and surge issues which ensures that customers will meet their fill rates and deliver products on time.
- Competitive pricing through seasonal markets is ensured year round. Our highly experienced purchasing staff analyzes product markets continuously and optimizes strategic buying opportunities. We are sensitive to the customer's needs and pass along savings whenever possible.
- With the NIQI brand, the NAPA rebate program is offered yielding price reductions and savings for our end-user customer base.
- Our state of the art production facilities produce our products under strict compliance with federal and or state mandated guidelines. Quality and integrity is maintained by HAACP compliant modern facilities.
- With the NIQI brand, the most advanced packaging technology is used when applicable to enhance the integrity of the product, including vacuum packaging and heavy test corrugated cases. Many features of our products and packaging not only meet, but exceed the specifications.
- We are acutely sensitive to the demands of military supply chains. The integrity of our pallet loads is enhanced with extra shrink wrap, edge protectors, and a strict quality assurance program focused on loading procedures.
- Our customer service department is experienced in quick order turnaround on a variety of scales through a variety of transportation modes. We have airlifted product out of many airports throughout the U.S. Our staff is intimately familiar with military vessel bookings, the port system and approved shipping lines. Our knowledge with the military's Defense Distribution Center is strength.